GENERAL TERMS AND CONDITIONS OF SALE, DELIVERY AND PAYMENT OF KÖNIGSEE IMPLANTATE GMBH

1. General – Scope

1.1 The General Terms and Conditions of Sale and Delivery of Königsee Implantate GmbH (hereinafter referred to as "Königsee") shall apply exclusively. Any terms and conditions of Königsee’s contractual partner (hereinafter referred to as "Customer") contradicting or deviating from these Terms and Conditions of Sale and Delivery are not recognised unless Königsee has expressly agreed to the application of deviating conditions in writing. These Terms and Conditions of Sale and Delivery shall also apply if Königsee performs the Customer’s order without reservations in spite of being aware of terms and conditions of the Customer contradicting or deviating from the own terms and conditions of business and delivery.

1.2 The Terms and Conditions of Sale and Delivery shall also apply to all future business transactions with the Customer. These Terms and Conditions of Sale and Delivery are acknowledged by the Customer by placing the order, at the latest, however, upon acceptance of the goods.

1.3 All agreements made between Königsee and the Customer with respect to the implementation of this contract are stipulated in writing in this contract.

2. Offer and order confirmation

2.1 If the order is deemed to be an offer according to Section 145 BGB (Bürgerliches Gesetzbuch = German Civil Code), Königsee may accept such offer within 6 weeks but not over a turn of the year. The contract enters into effect at the latest upon dispatch of the ordered goods and upon dispatch of the first delivery in the event of partial deliveries.

2.2 As far as Königsee produces parts according to the wishes of the Customer, the drawings, illustrations, calculations and other documents rendered by Königsee and approved by the Customer are relevant. Any deviations from approved drawings, illustrations, calculations and other documents shall be stipulated separately and any additional costs in this respect shall be compensated. Special designs requested by the Customer shall always be acquired against payment and cannot be returned. The acceptance of the produced quantity corresponds to the stipulated order quantity.

3. Property rights

3.1 Königsee reserves the proprietary rights and copyrights in illustrations, drawings, calculations and other documents. This shall also apply to such written documents referred to as “confidential”. Before forwarding such documents to third parties, the Customer shall obtain the explicit written consent of Königsee.

3.2 If deliveries are made based on drawings, illustrations and calculations or other specifications of the Customer and if third parties assert industrial property rights in this respect, the Customer shall exempt Königsee internally from any and all claims in this respect. The copyrights in special designs remain with Königsee.

4. Prices

4.1 Unless provided for to the contrary in the order confirmation, the stipulated prices are net plus statutory value added tax, always "ex works" plus packaging and shipping costs.

4.2 The price and conditions of the order valid at the time of invoicing shall apply.

4.3 Königsee may charge the Customer for any and all additional expenditure due to subsequent change requests.

Deliveries to dealers with an order value of less than € 250 are subject to payment of a lump amount of € 15. All other clients shall pay a lump amount of € 15 in the event of an order value of less than € 100. Export orders are subject to a lump amount of € 20 if the total order value is less than € 300.

Any agreements to the contrary with respect to export customers shall be made in writing on an individual basis. If the Customer wishes expedited shipping, e. g. express or courier, the additional costs in this respect shall be borne by the Customer, € 15 domestic and the amount of the actual costs incurred abroad.

4.4 Should the Customer be a member of an association which is contractually bound to Königsee, the prices, conditions and minimum order values or surcharges of the applicable agreements with the association shall apply.

4.5 If, upon conclusion of the agreement, events occur which render the prime costs of Königsee more expensive upon production or shipment of the goods, in particular due to increases of the Königsee acquisition prices for raw materials and due to wage increases, Königsee shall be entitled to increase the prices correspondingly.

5. Terms of payment

5.1 Invoices are due for payment within 14 days from the date of invoice without deduction. Cash discounts are only applicable if they are expressly confirmed in writing on the invoice documents by Königsee. The same shall apply to changed terms of payment. Rented sieves: inspection and sample shipments are deemed accepted and are charged when the return exceeds the stipulated period by more than 2 weeks.
5.2 Even in case of contrary terms of payment of the
Customer, Königsee shall be entitled to initially set off a
payment against the oldest not specifically defined debt. If
costs or interest have already occurred, Königsee shall be
entitled to credit any payment initially against the cost,
subsequently against the interest and finally against the main
account.

5.3 The Customer shall only be entitled to set-off if and to the
extent to which their counterclaims have been legally
established, undisputed or acknowledged in writing by
Königsee. The Customer’s right of retention shall be limited to
claims from the contractual relationship.

5.4 Königsee shall be entitled to charge default interest at a
rate of 8% above the base rate according to Section 247
BGB. The right to provide evidence that a higher damage was
caused by the delay is expressly reserved.

5.5 Deliveries outside of Germany are always effected
against payment in advance. Amendments shall be agreed on
an individual basis.

6. Delivery/delivery time/delay

6.1 The delivery time stated by Königsee begins when all
technical issues have been clarified. Compliance with the
delivery obligation by Königsee presupposes the timely and
complete performance of the Customer’s obligation. The right
defence by reason of non-fulfilment of contract remains
reserved.

6.2 Delivery terms and delivery dates are only deemed
agreed as binding if they are explicitly confirmed in writing in
the offer or in the order confirmation. Delivery terms shall
commence no earlier than on the day on which the contract
has been concluded in writing.

6.3 The delivery term is deemed complied with if the object of
delivery has left the works or Königsee has notified the
Customer about the readiness for shipment until expiry of the
delivery term.

6.4 Should the Customer delay acceptance or culpably
infringe any other cooperation duties, Königsee shall be
entitled to claim compensation for the damage incurred in this
respect including any additional expenses. Further claims or
rights are reserved.

6.5 As far as the requirements of para. 6.4 are given, the risk
of accidental loss or accidental deterioration of the item of
purchase passes to the Customer at the time in which the
Customer has fallen into default of acceptance or debtor’s
default.

6.6 Königsee shall be liable according to the legal provisions
as far as the underlying purchase contract is a fixed
transaction within the meaning of Section 286, para. 2, sub-
para. 4 BGB or Section 376 HGB [Handelsgesetzbuch =
German Commercial Code]. Königsee shall also be liable
according to the legal provisions as far as the Customer is
entitled to claim that their interest in the continued fulfilment of
contract no longer applies as a consequence of a delay in
delivery for which Königsee is responsible.

6.7 The Customer may not assert any claims on grounds of
delays in delivery which are not subject to intentional acts or
gross negligence on the part of Königsee. This shall in
particular apply with respect to delays in delivery on grounds
of force majeure. In these cases, the stipulated date or term of
delivery shall be postponed according to the duration of the
obstacle to delivery.

7. Retention of title

7.1 Königsee retains the title in any and all supplied items until
all payments from the supply relationship – also future liabilities– are received. In the event of a breach of contract, in
particular delay of payment, Königsee shall be entitled to
repossess the purchased item.

7.2 The Customer shall be obliged to treat the delivered
objects with care and not to use them operatively before
payment of the complete purchase price.

7.3 In the event of attachments or any other interventions by
third parties, the Customer shall immediately notify Königsee in
writing so that Königsee may lodge a third-party action. As far
as such third party is unable to reimburse the judicial and out-
court costs of such an action, the Customer shall be liable in
this respect.

8. Shipment, transfer of risk

8.1. Shipment is effected at the risk of the Customer and
the delivery is effected ”ex works”. Even if further services are
rendered by Königsee, the risk always passes to the Customer
no later than upon dispatch of the goods.

8.2 In the event of a delay in shipment due to circumstances
for which Königsee is not responsible, the risk passes to the
Customer as of the date of readiness of shipment.

8.3 Transport and all other packaging in accordance with the
German Packaging Ordinance is not taken back. The
Customer is obliged to provide for the disposal of the
packaging at their own expense.

9. Liability for material defects/liability

9.1 Königsee shall not be liable for any damage incurred due
to improper handling, wear and tear, storage and other
acts of the Customer or third parties. The Customer undertakes
to ensure that the products of Königsee are only used by such
persons who are demonstrably familiar with the rules of
medical practice.

9.2 The legal claims from liability for material defects shall
10. Return conditions:

10.1 The legal claims from liability for material defects shall become time-barred one year after the handover of the goods. No guarantee of durability is given in this respect.

10.2 As regards faulty goods or goods ordered incorrectly, a written notice of complaint must be filed immediately upon receipt, but not later than 14 days upon receipt.

10.3 Return shipments shall be made if a service staff member of Königsee is contacted after a return number is allocated via telephone which must be indicated on the return shipment.

10.4 The return conditions for originally packaged goods are stipulated in our “Policy for taking back purchased items” and are valid until recalled unless agreed to the contrary.

10.5 Königsee may choose between repair and new delivery.

10.6 Return shipments of non-originally packaged goods (on grounds of defects) are only accepted by Königsee Implantate with completed proof of sterilisation and furnished with the return number.

10.7 Special designs may not be returned.

10.8 Damaged implants and instruments are returned to the consignor without crediting. Special designs are not credited and will not be accepted back.

11. Joint and several liability

11.1 Any liability for damages exceeding the liability according to Section 6 is excluded independent from the legal nature of the asserted claim. This shall in particular apply to claims for damages on grounds of negligence upon conclusion of the contract, for any other breaches of duty or on grounds of tortious claims for compensation for damages according to Section 823 BGB.

11.2 The limitation according to Section 10.1 shall also apply to the extent to which the Customer instead of a claim for damages demands reimbursement of useless expenditure instead of performance.

11.3 To the extent to which liability for damages vis-à-vis Königsee is excluded or limited, this shall also apply in view of the personal liability for damages of Königsee’s employees, staff members, representatives and vicarious agents.

12. Securing of the retention of title

12.1 Königsee retains the title in the purchased item until receipt of all payments from the delivery contract. In the event of a breach of contract by the Customer, in particular delay of payment, Königsee shall be entitled to repossess the purchased item. If Königsee takes the purchased item back, this constitutes a withdrawal from the contract. Upon repossession of the purchased item, Königsee shall be entitled to offset the utilisation proceeds against the liabilities of the Customer – less reasonable utilisation costs.

12.2 The Customer is obliged to treat the purchased item with care; they are in particular obliged to insure the item against fire and water damage and theft at their own expense, with the insured sum being adequate to cover the replacement value. As far as maintenance and inspection work is required, such work has to be performed by the Customer in due time and at the Customer’s own expense.

12.3 In the event of attachments or any other interventions by third parties, the Customer shall immediately notify us in writing so that Königsee may lodge an action according to Section 771 ZPO [Zivilprozessordnung = German code of civil procedure]. As far as the third party is unable to compensate Königsee for the judicial and out-of-court costs of such an action, the Customer shall be liable vis-à-vis Königsee for the loss incurred.

12.4 The Customer may only resell the purchased item in the ordinary course of business upon valid written agreement; however, the Customer already now assigns to Königsee any and all claims in the amount of the final invoice amount (including VAT) of Königsee’s claim incurring to them from reselling towards their customers or third parties, independent from whether the goods were resold without or after processing. After the assignment, the Customer is still entitled to collect this claim. Königsee’s right to collect the claim themselves shall remain unaffected. Königsee, however,
undertakes not to collect the claim as long as the Customer complies with their payment obligations arising out of the proceeds collected, is not in default of payment and in particular has not filed a request for the opening of insolvency proceedings and payments have not been suspended. If this, however, is the case, Königsee may demand that the Customer informs Königsee of the assigned claims and the debtors, provides all information required for collection, provides the relevant documents and informs the debtors (third parties) about the assignment.

12.5 The processing or reshaping of the purchased item by the Customer is always effected on behalf of Königsee. If the purchased item is processed with other objects not belonging to Königsee, Königsee shall acquire co-ownership in the new product in the ration of the value of the purchased item (final invoice amount plus VAT) to the other processed products at the time of processing. Furthermore, what applies to the purchased item delivered subject to retention of title shall also apply to the object generated by processing.

12.6 If the purchased item is inseparably mixed with other objects not belonging to Königsee, Königsee shall acquire co-ownership in the new product in the ration of the value of the purchased item (final invoice amount plus VAT) to the other mixed products at the time of mixture. If the mixing is effected in such a way that the product of the Customer is deemed the main product, it is agreed that the Customer grants us the pro-rata co-ownership. The Customer shall retain the resulting sale or co-ownership on behalf of Königsee.

12.7 The Customer shall also assign all claims for securing claims of Königsee against them which result against any third party due to the connection of the purchased item with a property.

12.8 Königsee undertakes, upon request of the Customer, to release the securities accruing to Königsee to the extent to which the realisable value of the securities of Königsee exceeds the claims secured by more than 10%; the selection of the securities to be released is incumbent upon Königsee.

13. Leased goods

Normally, sieves are leased for a period of 4 weeks. Any extension of the lease period is subject to the consent of Königsee or the branch office worker in charge. The Customer shall be liable for the timely return of the leased sieve. Leased sieves and inspection and sample shipments are deemed accepted and are charged unless returned within the stipulated 4-week period. For each return of sieves, a pro-rata reprocessing flat rate according to the fee table is charged. If leased sieves returned contain consumptions, worn or damaged articles, they are charged as well. A subsequent cleaning fee in the amount of € 100 is charged for sieves which are returned without valid proof of sterilisation.

14. Commissioned goods

Instrument sieves may be provided to the Customer without any time limit. In this respect, the regular use and the resulting purchase of implants and the conclusion of a commission agreement (possibly with target agreements) are required. Upon return of the commissioned sieves, the pro-rata reprocessing flat rate according to the fee table is charged once per sieve.

15. Ban on assignment

Any and all claims of the purchaser from the contractual relationship with Königsee cannot be assigned.

16. Product liability

16.1 The Customer may only use the goods according to their intended use and shall ensure that these goods are only resold to persons familiar with the dangers and risks involved with the products. Explicit reference is made to Section 9.1 hereof.

16.2 The Customer shall be obliged to ensure that the products delivered by Königsee are not altered manually. This shall in particular apply to the extent to which the implants are made of titanium since alterations in this respect may provoke breakage of the products or superficial damage of the products which may cause damage to health. The Customer shall bear the sole liability for such damages and exempts Königsee internally from all claims in this respect.

17. Miscellaneous

17.1 Aschau district – Am Sand 4, 07426 Allendorf is the place of performance.

17.2 The Local Court of Erfurt shall be the place of jurisdiction for any and all disputes arising out of the contract. Königsee, however, shall also be entitled to assert claims against the Customer before a court in the Customer’s general jurisdiction or where the Customer has a branch.

17.3 EURO is the exclusive trading currency.

17.4 Orders and other contractual agreements shall be made out in German or English. German and English are contractual languages.

17.5 This contract is exclusively governed by German law. The United Nations Convention on Contracts for the International Sale of Goods (CISG) shall not apply.

17.6 Should individual provisions of this contractual relationship be or become invalid, this shall not affect the validity of the remaining provisions. The parties shall take reasonable efforts to replace the invalid provision by a valid provision coming as close as possible to the economic purpose of the contract.